

Pierre-Marie GALLOIS



President of PROCONSEIL Consulting Group Affiliate Professor at ESCP Europe (Paris)

EDUCATIONAL BACKGROUND:

Prof. Pierre-Marie Gallois is an engineer (MSc.) graduate from the “École Nationale Supérieure de Techniques Avancées” (Paris 1974). He is certified at the Fellow level in Production and Inventory Management (CFPIM) by the American Production and Inventory Control Society. He speaks French, English and Spanish fluently.

TEACHING & RESEARCH INTERESTS:

At ESCP Europe, Prof. Gallois is involved in the MBA and executives programs teaching Operations Management, Industrial Excellence and Global Supply Chain.

He is also participating in international research programs in the field of Advanced Manufacturing.

He has conducted several study trips in Japan and in the Far East and he has participated in various national and international congresses promoting new industrial organizations (in Europe, USA, Brazil, ...).

He has published many articles, working documents (« Global synchronous manufacturing and logistics organization, a success story » in Supply Chain Forum 09/2000, « Production synchrone et logistique globale » in Revue Française de Gestion Industrielle 03/2001...) and two books on the industrial performance management: “Evaluation for Evolution 1992” and “From Stone to Cathedral 1996”.

He is involved in different professional associations.

CORPORATE EXPERIENCE:

Mr. Gallois started his career as a Councilor of the Ministry of Industry of Cameroon; he then joined the VALLOUREC’s Group (world leading company in seamless pipes manufacturing) where he held various managerial positions at its largest plants. Then, before joining Proconseil in 1984, he worked for 8 years as International Managing Consultant in Production and Industrial Management with CAP GEMINI (the European leader of professional services).

Mr. Gallois is now President of Proconseil Group, an important consulting company specialized in industrial performance.

REFERENCES IN ASIA:

From 1989 to 2008, Mr. Gallois organized more than 20 study tours in Japan to analyze the Japanese best practices in manufacturing ; he visited at least 60 plants in various industrial activities ; he has also developed close relationships with some Japanese professors.

As a result of those tours, he has published synthesis reports and has been invited in several conferences to present his conclusions.

As a member of the Technical Committee of the worldwide program "Intelligent Manufacturing System" (1992) he worked closely in Japan with the Japanese representatives.

He has been invited twice as a lecturer to conferences in Bangkok (in 1990 and 1991) dedicated to automation in industry, organized by the Faculty of Engineering of the Chulalongcorn University of Thailand.

He spent one week in Korea in 1990 to analyze practices in the automotive industry and in small and medium companies.

He has been involved in the New Managers Program in 2008 for the Paris Chamber of Commerce and Industry (CCIP) in Shanghai, teaching "Lean Operations and Supply Chain Management".